

# MAI COMPANIES

Modular Assembly | Supply Chain Management | OE Outsourcing Solutions

Award-winning, world-class automotive manufacturing solutions with renowned customer service and satisfaction.





## INTRODUCING MAI

In today's global market it is imperative you do more with less in order to remain profitable and competitive. Modular Assembly Innovations makes this possible by solving your most complex and costly manufacturing assembly problems.

Our roots started in tire and wheel assemblies. Today, MAI's team of professionals specialize in designing and implementing sub-assembly modules for all areas of the automotive manufacturing process. Geography is never an issue because our business model can be replicated anywhere. We are poised to establish

facilities in the vicinity of our customer's operations. Taking advantage of our expansion capabilities allows you to grow and increase capacity more economically.

Additionally, we'll reduce the burden of your inventory overhead through our parts procurement strategy and supply chain management. This partnership allows you to realign your resources to focus on what is important to you.

## SUMMARY OF SERVICES

- » Modular Assembly Services
- » Engine Assemblies
- » Suspension Assemblies
- » Chassis Assemblies
- » Electronic Assemblies
- » Powertrain Assemblies
- » On-Demand, Sequential Parts Delivery
- » Supply Chain Management
- » Warehouse Services
- » OE Outsourcing Solutions

MAI is poised for additional acquisitions and for developing strategic alliances.

## LEADERSHIP

Leverage our resources to upgrade and develop your capabilities anywhere in the world.

Billy Vickers is the owner and president of MAI companies. Billy understands the importance of leadership committed to developing a winning team. From his years as a record-breaking member of the Wolfpack football team, while earning a bachelor's degree at North Carolina's State University, and throughout his professional career, Billy knows first-hand effective teamwork will produce award-winning results.

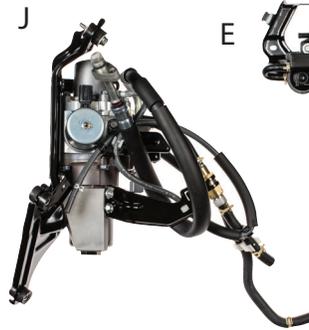
Billy has consistently demonstrated a growth-centric mindset in current joint ventures, successfully instituting best practices to achieve and exceed customer expectations in quality, delivery, and service.

Under Billy's leadership, MAI companies not only continue to grow, but to thrive, in a competitive marketplace as the gold standard in automotive manufacturing . Stay tuned! Billy and his team may be coming to a community near you with win-win opportunities.



# PRODUCT EXAMPLES

- A. Stabilizer Suspension Bar
- B. Tire & Wheel Assembly
- C. Aluminum Wheel w/Resonator Damper
- D. Front Strut Assembly
- E. Fuel Canister
- F. Front Bumper Garnish
- G. Rear Bumper Garnish
- H. Horn Assembly
- I. Center Console w/Navigation
- J. CNG Fuel Cell
- K. Center Console
- L. Center Console



# OUR FACILITIES

Our facilities feature state-of-the-art solutions and progressive technology. From management of high-volume inventory with accurate FIFO, RDI and/or EDI programs, to providing a secure warehouse for your automotive parts. Our cutting-edge facilities deliver big on ROI.

Our experience alone for solving complex sub-assembly solutions provides savings in and of itself. But that's not all. We've got you covered from the initial concept and design, to the end phase of warehousing and shipping. Plus, we can handle everything in between. Top that off with our ability to establish a facility in a geographical location perfect for timely delivery, and can you understand how we develop award-winning facilities.

Are you at capacity? Do you have unresolved and costly assembly challenges? Would reducing inventory, trimming waste, and cutting warehouse costs, while working with a preferred automotive vendor, benefit your company? Call or email today to begin a conversation about working together to achieve your business goals.

## CAPABILITIES

- » A to Z Supply Chain Management
- » Warehousing Fulfillment
- » Broadcast Sequencing Capabilities
- » Supplier Quality Management
- » Fully Integrated Engineering Services
- » Fully Integrated EDI Capabilities
- » NAFTA, IMDS Reporting Capabilities
- » Sustainability Compliance Capabilities
- » Unlimited Custom Engineering Capabilities
- » Supply Chain Management
- » OE Outsourcing Solutions

## GREAT LAKES ASSEMBLIES - SINCE 2005



11590 Township Road 298  
East Liberty, OH 43319  
PH: 937-645-3900

## VOLUME

- » 5.66 million assemblies
- » 137,000 Sq. Ft.

## GLA CERTIFICATIONS & AWARDS

- » ISO 9000 and 14001 Certifications
- » 2010 HSA – Excellence in Quality
- » 2014 HSA – Excellence in Service
- » 2015 HSA – Excellence in Quality & Service

## BUSINESS FOCUS

SAFETY

QUALITY

COST

DELIVERY

MORALE

ENVIRONMENT



## GULF SHORE ASSEMBLIES - SINCE 2007



Lincoln Plant, Lincoln AL  
Talladega Plant, Talladega, AL  
PH: 205-355-8100

### VOLUME

- » 2.33 million assemblies
- » 122,000 Sq. Ft.

### GSA AWARDS

- » 2009 HSA - Excellence in Quality
- » 2010 HSA - Excellence in Quality & Delivery
- » 2012 HSA - Excellence in Quality
- » 2015 HSA - Excellence in Quality

## INDIANA ASSEMBLIES - SINCE 2008



1424 W. Main Street  
Greensburg, IN 47240  
PH: 812-662-2150

### VOLUME

- » 1.40 million assemblies
- » 75,000 Sq. Ft.

### IA AWARDS

- » 2010 HSA - Excellence in Quality & Delivery
- » 2011 HSA - Excellence in Quality
- » 2013 HSA - Excellence in Delivery
- » 2014 HSA - Excellence in Quality & Delivery
- » 2015 HSA - Excellence in Delivery

Our legendary commitment to excellence is the envy of our competitors and the jewel in our customer's crown.

## ADDITIONAL AWARDS AND HONORS

In addition to the above prestigious Honda Service Awards (HSA), which are given to only a few out of thousands of suppliers, MAI companies have been recognized for numerous awards and honors.

- » **Fastest Growing Company in Columbus, Ohio** - Columbus Business First honored MAI with the Fast 50 award in 2014 for being in the top 50 fastest growing companies in Columbus, Ohio.
- » **Largest Minority-Owned Company in the Nation** - For the past 5 years Black Enterprise has honored MAI with the BE 100 award for being #4 out of the 100 largest minority-owned businesses in the Nation for its \$1.2 billion in sales.

- » **#1 Minority-Owned Company in Columbus, Ohio** - For the past 3 years consecutively, Columbus Business First honored MAI for being #1 out of the top 25 minority-owned companies in Columbus, Ohio.
- » **Top 25 Privately-Owned Companies in Columbus, Ohio** - For 2013, 2014, 2015, Columbus Business First awarded MAI for being #6, #4, and #7 respectively, out of the top 25 privately-held companies in Columbus, Ohio

# MAI PHILOSOPHY

Strong values are an integral part of MAI's corporate culture. These values are the desired fundamental principles we hold as important characteristics for MAI associates.

Respect for the individual is a corporate value and goal. It is the highest priority of every associate at MAI companies to respect individual differences and view each other as equal partners.

Integrity is a personal commitment. MAI associates are encouraged to reaffirm this every day in job functions, and with every customer served.

Financial strength is the foundation for all that we do as a company. We are committed to creating lasting value for all associates, customers, and investors

Diversity is developing a work environment representative of the global world we live in. MAI companies value and respect how associates differ from one another and we are proud to be an equal opportunity employer and a certified minority business enterprise.

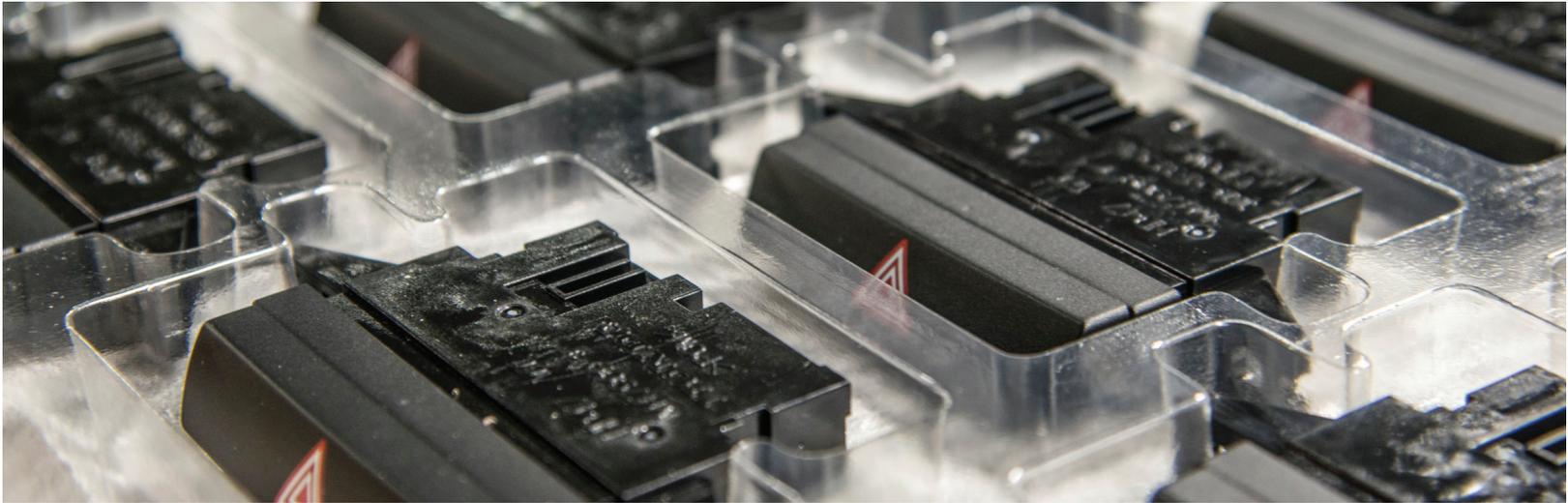


From tire and wheel to complex interior, suspension, chassis, and fuel system modules, MAI is the definitive choice for professionally engineered, low-cost, high-quality, automotive assembly and sub-assembly solutions.

The entrepreneurial spirit has always played a vital role in the progress of this great country and MAI supports this by making continuing education and advancement available for all of its associates.

Giving back to communities where business is conducted, and where we live, is part of fiscal responsibility. MAI promotes involvement, as a company, and as individuals, in civic and charitable activities.





# MAI AT A GLANCE

## COMPANY INFO

- » Award-winning business model and best practices
- » More than a decade of proven growth success
- » Tenured leadership across all facilities
- » Manufacturing assembly and sub-assembly solutions
- » Supply chain management
- » On-demand, sequential parts delivery
- » Warehouse services
- » OE outsourcing solutions
- » High volume mass production capabilities
- » Poised for acquisitions and joint venture opportunities

## BEST PRACTICES

- » Lean systems
- » Six sigma
- » Certified six sigma master black belts
- » Overall equipment effectiveness (OEE)
- » APQP, DFMEA, PFMEA, CONTROL PLAN, PQCT process
- » QAV audits
- » Layered process audits
- » Kaizen teams

We bring notable expertise for solving complex engineering problems with inventive and profitable results.



## MODULAR ASSEMBLY INNOVATIONS

600 Stonehenge Pkwy, Ste 100  
Dublin, OH 43017  
PH: 614-389-4860

## GREAT LAKES ASSEMBLIES

11590 Township Road 298  
East Liberty, OH 43319  
PH: 937-645-3900

## GULF SHORE ASSEMBLIES

Lincoln, AL 35096  
Talladega, AL 35160  
PH: 205-355-8100

## INDIANA ASSEMBLIES

1424 W. Main Street  
Greensburg, IN 47240  
PH: 812-662-2150

## CAREER OPPORTUNITIES

MAI partners with Creative Business Innovations (a sister company) to secure permanent and temporary associates for all job opportunities.

### Creative Business Innovations (CBI)

20 Northwoods Blvd., Ste B  
Columbus, OH 43235  
614-758-0109  
[www.creativebi-llc.com](http://www.creativebi-llc.com)



[www.modularai.com](http://www.modularai.com)  
[lewalker@modularai.com](mailto:lewalker@modularai.com)